

UNITED STATES
IES AND EXCHANGE COMMISSION
Washington, D.C. 20549

# NF3-6-03

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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGIN	NING January 1, 2002 MM/DD/YY	AND ENDING <u>Dec</u>	ember 31, 2002 MM/DD/YY
	A. REGISTRANT IDENTI	FICATION	MADDITI
	. REGISTRAIN IDENTI	TICATION	
NAME OF BROKER-DEALER: The Jeffrey Matthews Fina ADDRESS OF PRINCIPAL PLACE ( 290 Millburn Avenue	ncial Group, L.L.C. OF BUSINESS: (Do not use P.C	AMY LUBISCO Notary Public of No. 70, No. 70 My Chapmission Explices	FIRM I.D. NO.
	(No. and Street)		· · · · · · · · · · · · · · · · · · ·
Millburn	New Jersey	0	7041
(City)	(State)	(Z	ip Code)
NAME AND TELEPHONE NUMBER	OF PERSON TO CONTACT	•	ORT -467-1223
			(Area Code - Telephone Number
В.	. ACCOUNTANT IDENT	IFICATION	
Ehrenkrantz Sterling & Co	•		
6 Regent Street	Livingston	New Jersey	07039
(Address)	(City)	OCTOSED (State)	(Zip Code)
CHECK ONE:    XX   Certified Public Account   Public Accountant   Accountant not resident	ntant <b>T</b>	ossessions.	RECEIVED AR 3 2003
			V/

Potential persons who are to respond to the collection of  $\chi$  information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

# OATH OR AFFIRMATION

ı, <u>Matthew Cohen</u>	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financia	al statement and supporting schedules pertaining to the firm of
The Jeffrey Matthews Financial Gro	oup, L.L.C. , as
of December 31,	, 2002 are true and correct. I further swear (or affirm) that
	incipal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:	
classified solety as that of a customer, except as for	V113.
	• .
	— (Alf)
선생님 (1987년 - 1987년 - 1 1987년 - 1987년	
AMY LUBISCO	Signature
Notary Public of New Jer	RAN ,
My Commission Expires S	71/65 Managing Member
(iii) Commission (iii)	Title
Amire Lider	
- my will	
Notary Public	
This report ** contains (check all applicable boxes):	
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition	
(e) Statement of Changes in Stockholders' Equi	
(f) Statement of Changes in Liabilities Subordin	nated to Claims of Creditors.
<ul><li>(g) Computation of Net Capital.</li><li>(h) Computation for Determination of Reserve</li></ul>	Requirements Dursuant to Dule 15c2 3
(i) Information Relating to the Possession or Co	
	lanation of the Computation of Net Capital Under Rule 15c3-3 and the
, 0, 11 1	ve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and un	naudited Statements of Financial Condition with respect to methods of
consolidation.	
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies  X (o) Independent auditor's report	s found to exist or found to have existed since the date of the previous audi
X (0) Independent auditor's report **For conditions of confidential treatment of certain	

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6 Regent Street, Livingston, New Jersey 07039 (973) 994-7777 Fax: (973) 994-3444 E-mail: success@es-cpa.com Web: www.es-cpa.com

#### INDEPENDENT AUDITOR'S REPORT

To the Members'
The Jeffrey Matthews Financial Group, L.L.C.
Millburn, New Jersey

We have audited the accompanying statement of financial condition of The Jeffrey Matthews Financial Group, L.L.C. as of December 31, 2002, and the related statements of income, changes in members' equity, cash flows and changes in liabilities subordinated to claims of general creditors for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Jeffrey Matthews Financial Group, L.L.C. as of December 31, 2002 and the results of operations, cash flows and changes in liabilities subordinated to claims of general creditors for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



# STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2002

# **ASSETS**

Cash Securities owned, at market value Secured demand notes collateralized by marketable securities Accrued interest receivable Furniture, equipment and improvements, at cost, net Other assets	\$	54,412 1,620,106 312,500 24,798 35,796 218,930
	<u>\$</u>	2,266,542
LIABILITIES AND MEMBERS' EQUITY		
LIABILITIES Payable to clearing organization Securities sold, not yet purchased, at market value Accounts payable, accrued expenses and other liabilities	\$-	701,197 10,000 369,951
	<del></del>	1,081,148
COMMITMENTS AND CONTINGENT LIABILITIES		
LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS		312,500
MEMBERS' EQUITY		872,894
	<u>\$</u>	2,266,542



# STATEMENT OF INCOME YEAR ENDED DECEMBER 31, 2002

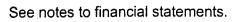
REVENUES			
Commissions		\$	1,192,943
Trading income	· .	•	3,809,917
Investment income			141,444
Other			•
Other			85,754
			5,230,058
EVENIOEO			
EXPENSES	•		
Employee compensation and benefits			3,688,427
Interest			126,690
Clearance charges			334,985
Communications			54,966
Occupancy	•		164,183
			•
Promotional costs			64,460
Data processing costs	<b>V</b>		58,134
Bad debt expense	•		23,225
Regulatory fees			37,586
•		*	•
Depreciation and amortization			38,159
			407.004
Other operating expenses			437,891
			5 000 Too
•			5,028,706
NET INCOME	$\mathcal{L}_{\mathcal{A}} = \{ \mathbf{x} \in \mathcal{A} \mid \mathbf{x} \in \mathcal{A} \mid \mathbf{x} \in \mathcal{A} \mid \mathbf{x} \in \mathcal{A} \}$	•	004.050
NET INCOME		\$	201,352

See notes to financial statements.



# STATEMENT OF CHANGES IN MEMBERS' EQUITY YEAR ENDED DECEMBER 31, 2002

BALANCE, January 1, 2002				\$ 871,542
Net income	•			201,352
Member distributions			:	 (200,000)
BALANCE, December 31, 2002		•		\$ 872,894





#### STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2002

CASH FLOWS FROM OPERATING ACTIVITIES  Net income  Adjustments to reconcile net income to		\$	201,352
net cash provided by operating activities		,	
Depreciation			36,352
Amortization			1,807
(Increase) decrease in operating assets Securities owned	-	•	-240.050
Accrued interest receivable			319,059 (2,256)
Other assets			(20,182)
Increase (decrease) in operating liabilities			(=0,10=)
Payable to clearing organization			(71,594)
Securities sold, not yet purchased			(150,650)
Accounts payable, accrued expenses and other liabilities			(56,108)
Net cash provided by operating activities			257,780
CASH FLOWS FROM INVESTING ACTIVITIES Purchases of furniture and equipment			(14,636)
Net cash used in investing activities			(14,636)
CASH FLOWS FROM FINANCING ACTIVITIES			
Member distributions			(200,000)
Net cash used in financing activities			(200,000)
NET INCREASE IN CASH		٠ .	43,144
CASH, beginning of year			11,268
CASH, end of year		\$	54,412

#### SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Cash paid during the year for Interest

126,690

SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES

The Company acquired equipment accounted for as a capital lease totaling \$29,375.





# STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS YEAR ENDED DECEMBER 31, 2002

BALANCE, January 1, 2002			\$	312,500
Proceeds from subordinated notes				
Repayment of subordinated notes			·	
BALANCE, December 31, 2002		·	\$	312,500





#### NOTES TO FINANCIAL STATEMENTS

#### Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **OPERATIONS**

The Jeffrey Matthews Financial Group, L.L.C., organized in 1996, is a broker-dealer registered with the Securities and Exchange Commission and is a member of the National Association of Securities Dealers, Inc. The Company operates a sales office in New Jersey and acts as a broker and dealer of products consisting primarily of municipal bonds, corporate bonds and stocks. The Company has a finite life which will terminate upon the occurrence of a specified terminating event or December 1, 2050, whichever occurs first.

Operating in the securities industry subjects the Company to economic and political trends and conditions.

Security transactions and related revenues and expenses are recorded on a trade date basis. All investments at December 31, 2002 are held by the Company's clearing organization.

#### DEPRECIATION AND AMORTIZATION

Depreciation is computed utilizing accelerated methods over the estimated useful lives of the assets ranging from 5 to 7 years.

#### **ESTIMATES**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **INCOME TAXES**

The Company is organized as a limited liability company ("LLC") whereby the members account for the Company's earnings, losses, deductions and credits on their individual income tax returns. Accordingly, these statements do not include any provision of Federal and state income taxes.

#### **COMMISSIONS**

Commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

#### MEMBER EQUITY

In accordance with the Operating Agreement, each member has made an initial capital contribution to the Company in varying amounts of cash. Additional capital contributions shall be required only with the written consent of the members. No interest shall be due from the Company on any capital contribution of any member. Net income and net losses in respect of each fiscal year of the Company shall be allocated to the members, on the last day of such fiscal year, in amounts proportionate with the members' interests in the Company. The members shall have no liability or obligation for any debts, liabilities or obligations of the Company beyond the members respective capital contribution or obligation to make a capital contribution, except as expressly required by applicable law.

Continued on the Following Page.



#### Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **CUSTOMER LIST**

A customer list is being amortized on the straight-line method over 15 years.

#### **ADVERTISING**

Advertising costs totaling \$4,491 are expensed as incurred.

#### Note 2: SECURITIES OWNED AND SOLD NOT YET PURCHASED

Marketable securities owned and sold, not yet purchased, consist of trading debt and equity securities recorded at market values, as follows:

	Owned	Sold But Not Yet Purchased	
State and municipal obligations Corporate stocks, options and warrants	\$ 1,461,717 158,389	\$ 10,000 	
	\$ 1,620,106	\$ 10,000	
TY AND FOLUPMENT AT COST		•	

#### Note 3: PROPERTY AND EQUIPMENT, AT COST

Property and equipment consist of the following:

Office equipment	. \$	129,336
Furniture and fixtures	•	13,633
Leasehold improvements		65,880
	<del></del> ,	208,849
Less: Accumulated depreciation	·	173,053
	\$	35,796

#### Note 4: OTHER ASSETS

Other assets consist of the following:

Investments	<del>o</del>	\$	22,800
Customer list, net of amortization of \$10,840			16,260
Prepaid expenses			68,523
Security deposits			25,719
Notes receivable, members'		,	42,028
Note receivable, employee			30,000
Sundry receivable			13,600
		\$	218,930

Included in Other Assets are 1,500 shares of stock of the Nasdaq Stock Market, Inc. (Nasdaq) and 300 warrants to purchase shares of Nasdaq owned by the National Association of Securities Dealers, Inc. (NASD). Each warrant entitles the holder to purchase four shares of common stock of Nasdaq owned by NASD. These warrants are exercisable commencing on the second anniversary of issue date through the fifth anniversary of issue date at exercise prices ranging from \$13 to \$16 per share (issue date April 2000). These securities, acquired through private placement are subject to certain restrictions on transferability and are recorded at cost totaling \$22,800 at December 31, 2002.



#### Note 5: PAYABLE TO CLEARING ORGANIZATION

The payable to clearing organization represents loans collateralized by marketable securities at rates related to the Federal Funds rate (4.375% at December 31, 2002).

#### Note 6: LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

Borrowings under subordination agreements, from related parties, at December 31, 2002 are as follows:

		\$	312,500
Liabilities pursuant to secured demand note collateral agreement, due December 31, 2005		·	92,500
Liabilities pursuant to secured demand note collateral agreement, due December 31, 2005	1	\$	220,000

The subordinated borrowings are covered by agreements approved by the National Association of Securities Dealers, Inc. and are thus available in computing net capital under the Securities and Exchange Commission's net capital rule. To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be eligible for repayment.

#### Note 7: COMMITMENTS AND CONTINGENCIES

The Company is obligated under non-cancelable operating leases for vehicles and equipment, as well as office facilities owned by a Company related to certain members, expiring in various years through January, 2005. In addition to base rent on its office facilities, the Company is required to pay its proportionate share of real estate taxes, maintenance and insurance. The office lease provides for one option period of two years commencing December 1, 2003 at a monthly rental of \$8,983 plus expenses as defined.

Capital lease obligation, included in other liabilities, requiring monthly payments \$646, including interest expires in June, 2007. The obligation is collateralized by office equipment having a capitalized cost of \$29,375 less accumulated depreciation of \$5,875 at December 31, 2002.

The future minimum rental payments, including obligations under capital leases, are as follows:

	•	Total		Office		Other		Capital Lease	
2003	or .	\$	177,971	, <del>\$</del>	123,629	\$	49,459	\$	4,883
2004			30,576				25,101		5,475
2005			16,745		· · ·		10,604		6,141
2006			7,223				337		6,886
2007			3,750						3,750
		\$	236,265	\$	123,629	\$	85,501	\$	27,135

Rent expense under all operating leases was approximately \$200,050 for the year ended December 31, 2002. Included in rent expense is approximately \$127,492 paid to a related party for the year ended December 31, 2002.

Continued on the Following Page.



#### Note 7: COMMITMENTS AND CONTINGENCIES (Continued)

In 1997, the Company and two of its officers were named in an action, pending in the United States Bankruptcy Court for the District of New Jersey. The action alleges that the principal of a now bankrupt company transferred and converted customer lists and other assets to the Company for less than reasonably equivalent value and, therefore, either the assets or cash value should be returned to the bankruptcy estate. The action is being vigorously defended by the Company and is in the discovery phase. No trial date has been set.

#### Note 8: RELATED PARTY TRANSACTIONS

Included in other assets are non-interest bearing notes receivable due from certain members for cash advances of \$42,028 at December 31, 2002. These amounts mature December 31, 2003.

See notes 6 and 7 for additional related party transactions.

#### Note 9: DEFERRED COMPENSATION PLAN

The Company maintains a 401(K) non-contributory deferred compensation plan which covers substantially all employees. Participants are permitted, in accordance with the provisions of section 401(K) of the Internal Revenue Code, to contribute a portion of their gross earnings into the Plan.

#### Note 10: REGULATORY REQUIREMENTS

As a registered broker-dealer, the Company is subject to the net capital provisions of rule 15c3-1 of the Securities Exchange Act of 1934, which requires that the Company's aggregate indebtedness shall not exceed fifteen times net capital, as defined, under such provision. At December 31, 2002 the Company had net capital of \$822,284 which exceeded requirements by \$722,284. The ratio of aggregate indebtedness to net capital was .43 to 1.

The Company operates its securities transactions under the provisions of (K)(2)(ii) of Rule 15c3-3 of the Securities and Exchange Commission as a fully disclosed broker dealer and accordingly, customer accounts are carried on the books of the clearing broker.

#### Note 11: FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET CREDIT RISK

In the normal course of business, the Company's customer activities involve the execution, settlement and financing of various customer securities. These activities may expose the Company to off-balance sheet credit risk in the event the customer is unable to fulfill its contracted obligations. The Company is therefore exposed to risk of loss on these transactions in the event of a contra party being unable to meet the terms of their contracts which may require the Company to purchase or sell financial instruments at prevailing market prices.



#### Note 12: FAIR VALUE DISCLOSURES

Due to the nature of its operations, substantially all of the Company's assets are comprised of securities owned. Securities owned are carried at market value based on quoted market prices. Similarly, substantially all of the Company's liabilities arise from a payable to clearing organization and securities sold, but not yet purchased. The payables are short-term in nature and the carrying amounts are a reasonable estimate of fair value. Securities sold, but not yet purchased, are carried at market value based on quoted market prices.



# SUPPLEMENTARY INFORMATION

Pursuant to Rule 17a-5 of the Securities Exchange Act of 1934

As of December 31, 2002



### SCHEDULE I

# THE JEFFREY MATTHEWS FINANCIAL GROUP, L.L.C.

## COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2002

COMPUTATION OF NET CAPITAL		
Total members' equity	\$	872,894
Additions		•
Liabilities subordinated to claims of general		·
creditors allowable in computation of net capital		312,500
Total capital and allowable subordinated liabilities		1,185,394
		, •
Deductions and/or charges		i
Non-allowable assets		255,125
Net capital before haircuts on securities positions		930,269
Llaine, de la considire moditione		
Haircuts on securities positions		04.020
State and municipal government obligations		94,830
Other securities		13,155
	,	107.005
		107,985
NET CAPITAL	\$	822,284
	<del>-</del>	

(Continued on following page)



# SCHEDULE I (CONTINUED) THE JEFFREY MATTHEWS FINANCIAL GROUP, L.L.C.

# COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2002

COMPUTATION OF AGGREGATE INDEBTEDNESS  Accounts payable, accrued expenses and other	*	
liabilities includable in aggregate indebtedness	<u>\$</u>	356,071
AGGREGATE INDEBTEDNESS	<u>\$</u>	356,071
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT Minimum net capital required (greater of 6%)% of aggregate	Ф	100,000
indebtedness or minimum net capital requirement)	<u>\$</u>	100,000
EXCESS NET CAPITAL	\$	722,284
EXCESS NET CAPITAL AT 1,000 PERCENT	\$	786,677
RATIO: AGGREGATE INDEBTEDNESS TO NET CAPITAL		.43 to 1
Reconciliation with Company's computation (included in Part II of Form X-17A-5 as of December 31, 2002		
Net capital, as reported in Company's Part II (Unaudited) Focus report	\$	822,284
Increases (decreases) resulting from December 31, 2002 audit adjustments, net		
Net capital, as included in this report	\$	822,284



# SCHEDULE II

# THE JEFFREY MATTHEWS FINANCIAL GROUP, L.L.C.

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2002

CREDIT BALANCES		• •	NONE
DEBIT BALANCES			NONE
EXCESS DEBITS OVER CREDITS			NONE
RESERVE REQUIRED AT 105%			NONE
BALANCE IN BANK RESERVE ACCOUNT, DE	ECEMBER 31, 2002		<u>\$</u>

No material difference exists between the above computation and the computation included in the Company's corresponding unaudited Form X-17A-5 Part II filing.



#### SCHEDULE III

#### THE JEFFREY MATTHEWS FINANCIAL GROUP, L.L.C.

INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2002

1. Customers' fully paid securities and excess margin securities not in the respondent's possession or control as of the report date (for which instructions to reduce to possession or control had been issued as of the report date) but for which the required action was not taken by respondent within the time frames specified under rule 15c3-3.

#### NONE

2. Customers' fully paid securities and excess margin securities for which instructions to reduce to possession or control had not been issued as of the report date, excluding items arising from "temporary lags which result from normal business operations" as permitted under rule 15c3-3.

NONE





# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

To the Members'
The Jeffrey Matthews Financial Group, L.L.C.
Millburn, New Jersey

In planning and performing our audit of the financial statements of The Jeffrey Matthews Financial Group, L.L.C. for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5 (g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5 (g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

The Jeffrey Matthews Financial Group, L.L.C. Millburn, New Jersey

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the Commission's objectives.

This report is intended solely for the information and use of the Members' management, the SEC, National Association of Securities Dealers, Inc. and other regulatory agencies that rely on rule 17a-5 (g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Certified Public Accountants
Livingston, New Jersey
January 23, 2003

